

**FACT SHEET**

SUBJECT: Commercial Solicitation in Unit Areas

1. PURPOSE. To provide information governing commercial solicitation in unit areas.

2. FACTS.

a. Recently, there were several instances where unauthorized commercial solicitation took place in unit areas resulting in thousands of dollars of potential legal liability to soldiers. The salesperson involved and the company represented were not authorized to conduct business on post.

b. USAARMC Suppl to AR 210-7, Commercial Solicitation on Fort Knox, prescribes general policy for commercial solicitations. Before soliciting on Fort Knox, a business/salesperson must possess a post permit to solicit issued by the GI/AG Commercial Affairs Office. Following are some rules governing solicitations in the unit area:

(1) Solicitation can only be done by a specific appointment with the individual in a part of the unit area so designated by the major unit commander.

(2) Solicitation may be conducted in the designated place of the unit area between 1800 and 2230 week days, between 1330 to 2330 on Saturdays, and between 1000 and 2230 on Sundays and legal holidays (at soldier convenience on non-duty days), provided it does not interfere with unit operations or infringe on recreational activities of enlisted personnel, sleeping areas, dining facilities, and training areas.

(3) The commercial agent can only do business with the individual requesting the appointment.

(4) There will be no "mass", group, or "captive audiences" for solicitation.

(5) Making appointments with or soliciting DoD personnel who are in an "on-duty" status is prohibited.

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c. Commanders can verify solicitation authorizations or report commercial solicitation violations by contacting Ms. Susan Frazier, Commercial Solicitation Officer, at 4-8391.

3. POC is the Administrative Law Division, 4-7414/4668.

VINCENT C. NEALEY  
Chief, Administrative Law Division